



For more information on SC21 please visit:
www.sbac.co.uk

For more information on funding in the South West
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21st
century
supply
chains

FUNDING SUPPORT FOR THE SOUTH WEST



South West of England
Regional Development Agency

SC21 is probably the most important development programme that the Aerospace and Defence Industries have been asked to participate in.

This Industry led programme is aimed at transforming the way UK does business. Not only does it accelerate the competitiveness but it starts to cement those vital relationships between customer and supplier. With international competition growing the participation of companies is crucial if they are to compete in what is becoming a globalised supply chain. SC21 will deliver real results which should give the competitive advantage that the small to medium sized companies need for their long term security.

WEAF has been able to secure funding to support those SME's who have signed up to and participate in SC21. This brochure is designed to help you to understand the SC21 process and then goes on to show how the financial support is offered.

It would be silly if you did not take advantage of this Regional Development Agency funding, which was secured on your behalf by WEAF.

The real question you should be asking is **"are my competitors using this funding to gain competitive advantage"** If the answer could be yes then you really do need to look at how you can benefit too.

Remember this funding is only available until March 2010 after that there may not be any additional support.

Do get in touch with the team and secure your grant support NOW as the application will be dealt with on a first come first served basis

Barry Warburton
Chief Executive

Q. What size company is eligible for funding?
A. Funding is for SME's employing up to 250 people. Please note if you are part of a larger organisation the group as a whole cannot employ more than 250 people to be eligible for funding.

Q. What can I receive funding for?
A. There are 2 elements of funding - Initial funding & Additional Support funding:

Initial funding is available for the creation of a CSIP we currently offer 50% matched funding which is capped at £2500

Additional Support funding is available for various elements of SC21 i.e. Approval Training (AS9100) / Change Agent, Purchasing, Supply Chain, Sales & Management Training and is considered case by case once applications are received

Q. How long is funding available for?
A. Funding is available until March 2010. Companies are invited to apply for funding even before they are ready to begin training, we can earmark these funds providing the training is completed before the end of March 2010.

Q. Does the funding have to be approved before training commences?
A. Yes, from receipt of an application we will provide you with an offer within 5 working days, however payment is made on completion.

Q. Are there any limits to the amount of funding available to me?
A. There are no limits in place however funding is limited therefore applications are on a first come first served basis. The De-minimus statement will allow us to check you have not exceeded your funding allowance over a 3 year rolling period.

Q. Is WEAF membership a requirement?
A. No

Award Winner Case Study

Righton

Righton, a leading metals supplier, has become the first company in Cornwall to achieve the prestigious national Bronze SC21 Award. The Saltash-based supplier of aluminium, stainless steel, high performance special alloys, industrial plastics and composites, achieved the coveted industry accreditation by raising the performance of its supply chain.

CSIP Case Study

DP Engineering

DP Engineering became a signatory to the SC21 programme as part of the Cornwall Aerospace & Defence Initiative (CADI). We had already achieved a high standard of business and manufacturing capability and embraced the 'Lean Culture' throughout the organisation but acknowledged the need for continuous improvement.

The SC21 initiative has enabled DP Engineering to work in a recognised framework with a clear and robust route for our 'Continuous Sustained Improvement Programme'. The support from WEAFA both financial and organisationally has allowed DP Engineering to accelerate our progress with the SC21 programme. We expect to make our application for recognition within the next few months.

Additional Support Case Study

Polamco

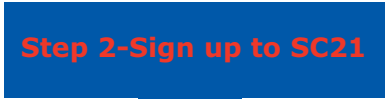
Polamco Ltd design, manufacturer and supplier of interconnection products, was officially awarded with its AS9100 accreditation certificate on the WEAFA stand (where they were exhibiting) at the Paris Airshow by Andy Leather - Director of AeIGT programmes SBAC presented the certificate to Andrew Polson - Managing Director of Polamco Ltd.

Neil Kennedy - Business Development Manager said: "This year-long project and has been achieved with the help and support of many people both internally and externally. Special thanks must go to WEAFA, TEC and South West RDA for all their support in training and developing our internal audit team". This is the first stage on our SC21 journey. We have also with WEAFA assistance further developed our Lean Manufacturing processes. We are on target to achieve a Bronze award in September in partnership with our sponsor General Dynamics.



Step 1

This describes what is the SC21 programme, a description of the SC21 work streams, & where to obtain the necessary information & contact details



Step 2

Signing up to the SC21 programme is easy, this explains the ways of doing it, the commitments, benefits and advantages of implementing SC21



Step 3

Explains how to generate an action plan that, when implemented, will reduce duplication, save costs and improve your organisation's performance and industry recognition



Step 4

Explains how performance will be assessed and how recognition of improved performance generates a gold, silver or bronze award



SC21 WEAFF CSIP Funding Process



Step 1
Sign up to SC21 via SBAC website
www.sbac.co.uk



Step 2
Receive an initial visit and assessment from an approved Strategic Partner



Step 3
On completion of initial visit WEAFF will make contact confirming funding available and requesting documentation



Step 4
Strategic Partner to produce CSIP (Continuous Sustainable Improvement Plan)



Step 5
On completion of a CSIP WEAFF will pay up to 50% matched Funding (max £2500) direct to the company assisted

SC21 WEAFF Additional Support Funding



Step 1
You are already signed up to SC21



Step 2
Request from WEAFF grant support application form & De Minimus statement (if 1 has not already been completed) for any of the following:
Change Agent Training
Approval Training
Awards



Step 3
Acceptance Terms sent out from WEAFF (within 5 working days) detailing funding offer up to 50% matched funding of costs within budget limits)



Step 4
On completion of development submit invoice to WEAFF with Evidence of spend and activity (i.e. timesheets / copy invoice)



Step 5
WEAFF release funds as agreed

WEAFF will provide you with all necessary documentation