World Fleet in 2011: Approximately 19,000 aircraft
World Fleet in 2031: More than 36,000 aircraft

2011→2031: +90%  China and Asia: +200%
Messier-Bugatti-Dowty

Supporting you - “Our Customers”
Our vision

**World Leader** in aircraft landing systems and on ground movement

- **Enhance Customer Focus**
  - Improve responsiveness to the customer through a more seamless interface

- **Develop Technological Innovation**
  - Anticipate demand for more integrated requirements from Airframers

- **Consolidate our Worldwide presence**
  - Sustain growth of MRO activities
  - Offer full life cycle services to operators
Technological innovation

As Messier-Bugatti-Dowty we will better enable a continuous evolution of technologies to meet future market requirements through:

⇒ Improving technological competitiveness
  - Weight
  - Materials

⇒ Developing new solutions
  - Green Taxiing
  - More electric aircraft, electrical landing systems, electric brakes
  - Health Monitoring

⇒ Increasing the value-added high technology aspect of our equipment & service activities
  - Integrated systems solutions
  - Innovative Support services: Cost per landings, Global Care

⇒ Advancing manufacturing & processing techniques
  - Titanium machining
  - Surface treatments
UK capability & programs

Product Offering
- Dressed landing gear

Specialist capability
- Titanium machining
- Airbus Assembly

OE programs
- Airbus A350 XWB MLG
- Airbus A330/340 MLG
- A319/320/321 MLG
- Boeing 787 (MLG Truck Module)
- Eurofighter Typhoon
- Piaggio P180

Spares Support
- Boeing AV-8B
- Panavia Tornado
- Sepecat Jaguar
- Avro RJ
- Boeing T-45 Goshawk
Supporting in service civil & military aircraft

£24m spares stock to support civil aircraft – military procured to customer order

10,000 Aircraft Parts
Units - Fasteners
Active

£10m spend with 90 suppliers. 50/50 value and number of suppliers between BTS and BTP
Customer Requirements of MBD

→ 100% on time delivery

→ 100% on Quality

→ Sharing and investing in development, risks and liabilities through investments and contracts

→ Delivering a sustainable world class Cost

→ Production agility.

→ Cost Reduction
  - EV A320
  - A350
  - B787
Supply Chain

Supporting you

“MBD Requirements”
What MBD offers to Supply Chain

- An extended UK supply chain :-
- A Long term industrial footprint
- Continued business opportunities ($600M global production & £30M non production spend).
- Entry to Safran UK and MBD global projects
- The opportunity to become / maintained as a MBDG approved supplier
What MBD needs from its Supply Chain

- Suppliers who meet our operational strategy
  - High level of machining, kitting and assembly
  - One stop shops
  - Global UK / World wide support $ Sourcing
  - Lead-time / stock reduction
  - Delivering a sustainable Competitive world class QDC Performance
  - Supporting and enhancing our agile production and technical capabilities
  - Partnering by sharing and investing in MBD’s development, risks and liabilities through investments and contracts
  - Local and capable suppliers effectively meeting the specific site demands.
Supporting the UK Supply Chain

Growing Market Place

With Great Opportunities

Tough Challenges

Great Rewards

We can do it by working together