Defence & Security Industrial Engagement Policy

Adrian Dalton, International Relations Group, Ministry of Defence
Defence & Security Industrial Engagement Policy (DSIEP)

- Pre DSIEP
- Transition to new policy
- Way ahead
DSIEP - Context of Change:

• Independent review of IP
• SDSR & MoD White Paper
• Global & European developments
National Security Through Technology (para 154):

‘MoD will encourage participating companies to:

• see the UK as a prime location to engage in research & development, investment and technology transfer;

• extend opportunities for UK companies to become part of their supply chain; and

• engage specifically with SMEs in these activities and, where possible, provide advice to enhance SMEs opportunities to succeed in the market place.

These activities will also underpin the promotion of the UK’s defence and security exports.’
DSIEP - Principal aims:

• Promote UK industry to overseas-based companies

• Enhance capability of defence & security sectors

• Support MoD’s White Paper
DSIEP - Supporting aims:

• Exports
• R&D
• Investment
• Technology transfer
DSIEP - Launch

Min (DEST):

- “We have had long and successful relationships with our overseas-based suppliers and I believe they will continue to see the benefits of our new Industrial Engagement Policy and will want to be seen to continue their significant and valued contributions to our vibrant defence and security sector.

- Our new approach will highlight the UK’s unique environment for investment by overseas-based suppliers and ensure that their future engagement is fully recognised and targeted more effectively in support of the priorities this Government has outlined in its recent ‘National Security Through Technology’ White Paper.”
Boeing Signs:

- The Minister said:

  "The Ministry of Defence is delighted that Boeing will continue to invest in the UK’s defence and security sectors and provide supply chain opportunities for UK companies, particularly SMEs. Boeing’s commitment demonstrates the competitiveness of UK industry and we look forward to continuing and extending our relationship with this world class company. I also hope that other overseas based suppliers will follow Boeing’s lead and sign up to our new policy in due course."
DSIEP - the story so far...

- Four companies signed
- Minister announced over £400M inward investment in first year
- Three more companies ready to sign
- Discussions taking place with several others
DSIEP – Examples of SME activities

• Boeing – Work on RAF Chinook Mk2 & Mk2A helicopters by Redmayne Engineering Ltd

• Saab – Operational Solution Ltd supporting British Army’s Giraffe Multi-Role Surveillance system in Afghanistan
How UK Companies Use DSIEP?

• Evaluate readiness to approach participating DSIEP companies

• Research products and services

• Assess where you fit in the supply chain

• Why you?
Summary

• MoD encourages overseas-companies to view UK as good place to do business

• Promotes innovation and skills of British companies - large and small

• Enhance capability within UK’s defence and security sectors

• Ultimate aim is to support the front-line
Questions?