Winning business in the defence world
19 September 2013
Richard Brown, Head of Aerospace & Defence
Who are we?

- Legal advisers for defence businesses
- 350 people
- Offices in Bristol, London and Birmingham
- Aerospace & Defence Team
- MOD
- UK & International defence suppliers
Why sponsor?

- Commitment to defence sector
- Defence procurement rules are changing
- MoD contracts are changing
- Defence Advisory Service
What can we offer?

- Knowledge of the defence sector
- Expertise in defence sector legal issues
- Our network: your connectivity
- WEAF debt recovery scheme
What next?

- Defence Procurement Explained: 19 November 2013
- New rules on procurement
- New contracts
- Challenging procurement decisions
- Update from Abbey Wood
Keep in touch?

- Website: [www.vvw.co.uk](http://www.vvw.co.uk)
- Aerospace & Defence Law Brief
- Lectures
- Events
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